



BUSINESS DEVELOPMENT - Native English Speaker

Are you interested in nutrition, fitness and a healthy lifestyle? You are a great communicator and would love to support a company that wants to leave the world a better place? Then you're looking in the right place!

Your Responsibilities

- Communication with our B2B partners, including
 - Setting up campaigns with fitness partners
 - Regular participation in meetings and calls with existing and new partners
- Carry out market research and competitor analysis
- Build relationships with potential partners
- Creation of roadmaps for new campaigns
- Preparing accounting tasks such as the regular distribution of commissions to partners
- Contribute your country-specific knowledge of the fitness and nutrition industry

Your Qualifications

- You have a problem-solving mind and a results driven approach
- You are a Native English speaker and currently on your Year Abroad/Placement Year
- You are passionate about internationalisation and have the ability to communicate effectively
- You have gained initial experience in a sales role or you are studying Business/Management
- You can work independently and you are not afraid of responsibility
- You have good organisational skills

Your Benefits

- 520 € per month (internship), later 15 € per hour (working student)
- Remote or in-office? It's up to you.
- Regular team events and activities (in-office)
- Open and bright loft office in top location
- Young and motivated colleagues, who are always there for you
- Working on a vision to make the world a better place

If you are interested and have at least 3 months time, please send your application (CV and cover letter), stating your earliest possible start date, to jobs@upfit.de.